WHOLESALE RATES APPLICATION FORM

*---------- Marasa Africa East Africa Lodge Contracting-----------*

    

FROM ALL OF US TO ALL OF YOU HAPPY

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YEAR

2 0 2 0

Hello

Thank you for your interest in Maras Africa East Africa, I am delighted that you have reached out to us for contracted rates for the next period. Kindly complete the information on the form below that allows us to better understand your business once we have assessed your business this will enable us to issue your company the appropriate rates for your business.

We make sure that we can support you and your team sell our lodges at every opportunity, on our business trips we refer clients to our contracted agents to secure the business.

Once completed please email the form to hos.ug@marasa,net, and I will then send you the rates applicable to your markets, appoint your company an Account Manager who will take care of your needs and keep you updated on events and offers taking place at Marasa Africa.

Should you wish to discuss this application, feel free to contact me.

****Warm regards,

**Julian Katz**

Group Head of Sales & Marketing

Mobile +256 752 799 969

**TOUR OPERATOR STO RATE APPLICATION**

1. **HOW YOU PROMOTE**-Please indicate what kind of tours you promote

INDIVIDUAL GUEST TRAVEL [ ]  FIT TAYLORMADE [ ]  FIT PLANNED TRIPS

GROUP TRAVEL [ ]  GROUPS AD HOK [ ]  GROUP SCHEDULED DEPARTURES – TOUR SERRIES

INCENTIVE TRAVEL [ ]  GROUPS INCENTIVE PROGRAMS

[ ]  OTHER Click or tap here to enter text.

1. **MARKETS YOU SELL TO**-Who do you sell your packages to?

[x]  THE PUBLIC DOMESTIC [x]  THE PUBLIC GLOBAL [ ]  TRAVEL AGENTS [ ]  GLOBAL TOUR COMPANIES [ ]  OTHER **Click or tap here to enter text.**

1. **DISIGITAL PRESENCE**
	1. What is your company website address? www.olankasafaris.com
	2. What is your company Facebook address? Olanka Safaris
2. **ASSOCIATIONS -**What associations or tourism memberships does your company belong to?

[ ]  APTA [ ]  AUTO [ ]  ATTA [ ]  PATA [x]  KATO [ ]  OTHER **Click or tap here to enter text.** [ ]  OTHER **Click or tap here to enter text.**

1. **YOUR OFFICE LOCATIONS** -Please tell us about the locations of your local and global offices that sell East Africa.

[x]  MAIN OFFICE GRALEX PLAZA NAKURU CITY-WESTROOD [ ]  OTHER Physical Address. [ ]  OFFICE Physical Address. [ ]  OTHER Physical Address.

1. **WHERE DO YOU SELL** - We want to support all our Tour Operators in their global selling of East Africa, and we are interested in the markets you actively sell in. Please indicate the countries you sell in so that we can add you to our referral list of recommended agents for the use of ground operations as we do our global sales.

[ ]  UGANDA [x]  EAST AFRICA [x]  UNITED STATE OF AMERCICA

[x]  SOUTH AMERCIA [x]  CANADA [x]  UNITED KINDOM

[x]  EUROPE [ ]  INDIA [ ]  UAE

[ ]  ISRAEL [ ]  CHINA [ ]  RUSSIA

[ ]  SOUTHERN AFRICA [x]  SPAIN [x]  GERMANY

[ ]  OTHER Click or tap here to enter text. [ ]  OTHER Click or tap here to enter text.

1. **SALES & MARKETING TEAM** - We want to meet your sales and reservations team and register them on our agent loyalty programs, we spoil the agents from time to time and offer training on the properties and destinations, kindly list your team who sell Africa.

|  |  |  |  |
| --- | --- | --- | --- |
| Full Name | Designation | Email | Mobile/ Direct Line |
| JENIFER NGARI | SALES MANAGER | jeniferngari@gmail.com | +254715816107 |
| TITUS GITHAE | MANAGING DIRECTOR | githaetitus@gmail.com | +24704550595 |
| HENRY SANOE | OPERATIONS MANAGER | hksanoe@gmail.com | +254729839710 |
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[x]  PLEASE CLICK THE BOX TO GET OUR AGENT PROMOTIONS AND DIGITAL MARKETING.

1. **MEETING THE BOSS**

|  |  |  |  |
| --- | --- | --- | --- |
| First Name  | Surname  | Email  | Direct Phone / Mobile number  |
| TITUS  | NYAWIRA | githaetitus@gmail.com | +254704550595 |
| JENIFER I | NGARI | jeniferngari@gmail.com | +254715816107 |
| HENRY  | SANOE | hksanoe@gmail.com | +254729839710 |
| Click or tap here to enter text. | Click or tap here to enter text. | Click or tap here to enter text. | Click or tap here to enter text. |

1. **CONTRACTING & INVOICING CORRECTLY -** We want to ensure that we invoice you correctly and add all the details you need on your invoices and reservations communications with Marasa Africa. Please give us the correct company information so that we can load you on to our reservations and accounting platforms correctly.

|  |  |
| --- | --- |
| Company Name  | OLANKA SAFARIS LIMITED |
| Company Registration Number  | PVT-BEUX2X52 |
| Billing /Postal Address  | 971 NAKURU |
| Physical Address | GRALEX PLAZA -WESTROAD NAKURU CITY |
| Company Land Line | +254705769896 | +254106270701 | Alternate Number |
| Company Main Email | sales@olankasafaris.com |
| Company Website | www.olankasafaris.com |
| Tax Number/s for invoices  | P052068466N |
| Contracting contact  | TITUS GITHAE | MANAGING DIRECTOR | githaetitus@gmail.com | +254704550595 |
| Accounts contact  | JENIFER NGARI | SALES MANAGER | jeniferngari@gmail.com | +254715816107 |